



**KENTUCKY EDUCATIONAL DEVELOPMENT CORPORATION (KEDC)**

**REGULAR BOARD MEETING**

**WEDNESDAY, JANUARY 19, 2022 3:00 PM – 5:00 PM  
ONLINE VIA ZOOM**

**SUPT. SANFORD HOLBROOK, CHAIRMAN**

**BOARD BUSINESS REPORT**

**1. CALL TO ORDER/CONFIRM QUORUM (>20% REQUIRES 14 OF 74 VOTING MEMBERS)**

**2. ACTIONS BY CONSENT**

**2.1. APPROVAL OF MINUTES**

Recommend approval of the [minutes](#) of the November 17, 2021, regular meeting.

**2.2. APPROVAL OF FINANCIAL REPORT AND ORDERS OF THE TREASURER**

**2.2.1.** Recommend approval of the [financial reports for November 2021](#) and the Orders of the Treasurer for the period [November 1, 2021 through November 30, 2021](#).

**2.2.2.** Recommend approval of the [financial reports for December 2021](#) and the Orders of the Treasurer for the period [December 1, 2021 through December 31, 2021](#).

**2.3. PERSONNEL ACTIONS**

**2.3.1.** Employed Isaiah Stettner, Technology Cabling Helper, Professional Technical Salary Schedule, Class 3, Step 1, effective December 6, 2021.

**2.3.2.** Employed Oretha Preece, Martin County Adult Education Assistant, Classified Hourly Schedule, Class 1 Step 0, 10 hours a week, effective January 12, 2022.

**2.3.3.** Connor Link, KHSAA Communications and Publications Director, KHSAA MOA (TRS Daily), not on KEDC Salary Schedule, \$68,000 yearly salary, effective January 17, 2022.

**2.3.4.** Jenny Elder, KHSAA Event Services and Social Media Director, KHSAA MOA (TRS Daily), not on KEDC Salary Schedule, \$68,000 yearly salary, effective January 10, 2022.

**2.3.5.** Jacob Perkins, Account Executive Analyst, Class 1, Step 0, Director/Coordinator/Consultant Salary Schedule, effective January 24, 2022.

**2.3.6.** Increase Jim Evans, Educational Consultant/Grants Director, to Class 16, Step 30, 240 days, with an additional 5 rollover Annual Leave Days.

**2.3.7.** Increase Vickie Grigson, Education Recovery Leader through KDE MOA, to 50 days through June 30, 2022.

**2.4. GRANT AWARD NOTIFICATION**

**2.4.1.** Department of Justice STOP School Violence Program - \$999,917.00 over three years

**2.4.2.** US Department of Education – Arts in Education Project Renaissance - \$730,568.00 over 5 years

## 2.5. BID CONTRACT AWARDS

2.5.1. Recommend acknowledgement of the Executive Director’s approval of a contract award to Datum Insights from Idaho Falls, effective December 14, 2021 through November 30, 2022, for Munis Reporting Platform RFP (RFP-MUNIS REPORTING-2021).

## 2.6. BID SPECIFICATIONS

2.6.1. Recommend acknowledgement of the Executive Director’s approval of the MiniVan bid specifications – [MINIVAN-2022-01](#).

## 2.7. CATALOG/PRICE LIST/STORE SHELF BID CONTRACT AWARDS

2.7.1. Recommend acknowledgement of the Executive Director’s approval of bid contracts with the following list of vendors from the CLS2022.001 Catalog/Price List/Store Shelf bids opened and made effective on November 2, 2021 through December 31, 2022. We received 63 bids for CLS2022.001, of which were 56 awarded and 7 were rejected.

Vendor	Status		
AAA Systems	Awarded	Marmic Fire & Safety	Rejected, did not meet bid specifications.
Anderson Commercial Cleaning	Awarded	Misco Industrial, LLC	Awarded
AssetGenie, Inc. DBA AGiRepair & AGParts Education	Awarded	Music and Arts Center	Awarded
Barnes & Noble	Awarded	Nasco	Awarded
Big B's Tees	Awarded	Norvex Supply	Awarded
Bissell's, Inc.	Awarded	Nu-Idea	Awarded
Bluegrass Recreation Sales and Installation	Awarded	Oriental Trading Company	Awarded
Bound To Stay Bound Books, Inc.	Rejected, did not meet bid specifications.	Pioneer Mfg. Company	Awarded
BSN Sports	Awarded	Protect ED	Awarded
Bumblebee Team Sports	Awarded	Reading Warehouse, The	Awarded
C & R Asphalt	Rejected, did not meet bid specifications.	Scholastic Library Publishing	Awarded
Data Link	Awarded	School Datebooks	Awarded
DeBra Kuempel	Awarded	School Nurse Supply, Inc.	Awarded
Delta Services, LLC	Awarded	School Outfitters	Awarded
Ecolab	Awarded	Service Office Supply & Printing, Inc.	Awarded
Extreme Mobility, Inc.	Awarded	SJN Data Center LLC, dba Encore Technologies	Awarded
Fire & Ice Heating and Cooling Refrigeration Co, LLC	Awarded	Splatter, Inc	Awarded
Flinn Scientific	Awarded	Super Duper Publications	Awarded
Follett School Solutions, LLC	Awarded	Superior Office Service, Inc.	Awarded
General Sales Company of Ashland, Inc.	Awarded	Supply Solutions	Awarded
Glantz	Rejected, did not meet bid specifications.	SWS Enterprises, Inc.	Rejected, did not meet bid specifications.
Glenn's Sporting Goods	Awarded	Tahiti Energy, Inc.	Awarded
Gofish Promotions, LLC	Rejected, did not meet bid specifications.	Tennessee Office Supply	Awarded
Hillyard - KY	Awarded	Tennis Technology, Inc.	Awarded
Hubert Company	Awarded	TMS South, Inc.	Awarded
Jordan Printing	Awarded	Tom Brock Forms	Awarded
Kaplan Early Learning Company	Awarded	Tom Sexton & Associates	Awarded
Kenway Distributors	Awarded	Trafera	Awarded
Kimball Midwest	Awarded	Trane HVAC Parts & Supplies	Awarded
Kurtz Bros, dba John R Green Co	Awarded	Trinity Dynamics	Awarded
Lang Company, The	Awarded	Uncle Charlies meats, Inc.	Rejected, did not meet bid specifications.
		Valley Wholesale Foods, Inc.	Awarded

**2.7.2.** Recommend acknowledgement of the Executive Director’s approval of bid contracts with the following list of vendors from the CLS2022.002 Catalog/Price List/Store Shelf bids opened and made effective on November 16, 2021 through December 31, 2022. We received 52 bids for CLS2022.002, of which were 48 awarded and 4 were rejected.

Vendor	Status	Vendor	Status
10th Planet, The	Awarded	Hill Manufacturing Company, Inc	Awarded
ABDO Publishing Company	Awarded	Johnstone Supply Bowling Green	Awarded
All Pro Supply	Rejected, did not meet specifications	K and D Fence, Inc.	Awarded
American Welding & Gas	Awarded	Kentucky Cleaning Solutions, LLC dba Bluegrass Jan/San & Paper Supply	Awarded
Andrews Food Equipment, LLC dba Hobart Service	Awarded	Lakeview Books	Awarded
Bio Corporation	Awarded	Leisure Concepts, LLC	Awarded
Bulk Plants, Inc.	Awarded	Lerner Publishing Group	Awarded
Carolina Biological Supply Company	Awarded	NCH Corporation dba Chemsearch FE	Awarded
Cavendish Square Publishing, LLC	Awarded	Penworthy Company LLC, The	Rejected, did not meet specifications
Central Programs Inc., dba Gumdrops Books	Awarded	Pioneer Valley Books	Awarded
Certified Laboratories	Awarded	Presentation Solutions, Inc.	Awarded
CESMG	Awarded	RA&A Development LLC	Awarded
Coughlan Companies, LLC dba Capstone	Awarded	Renaissance Learning, Inc.	Awarded
Creative Company, The	Awarded	RK Custom Wraps LLC	Awarded
Digital Promotions Inc	Awarded	Rosen Publishing Group Inc., The	Awarded
Drennan Equipment Company, Inc.	Awarded	Scott Electric	Awarded
DWA Recreation, Inc.	Awarded	Shirts By Design	Awarded
EastWest Books	Awarded	SmartSense by Digi	Rejected, did not meet specifications
Enslow Publishin, LLC	Awarded	Southeast Security & Lock dba Southeast Banking Systems	Awarded
Gareth Stevens Publishing, LLLP	Awarded	State Wide Press	Awarded
Garrett Book Company	Awarded	Strawbridge Studios, Inc.	Awarded
Greenhaven Publishing, LLC	Awarded	Vivacity Tech PBC	Awarded
Hand2mind, Inc.	Awarded	W.T. Cox Information Services	Awarded
Hands On Originals	Awarded	Waytech, LLC (dba Silicon Mountain Memory)	Rejected, did not meet specifications
Hi-Line Electric Co.	Awarded	Weeds & More, LLC	Awarded
		West Music	Awarded
		Young & Kenady Incorporated dba Descon	Awarded

**2.7.3.** Recommend acknowledgement of the Executive Director’s approval of bid contracts with the following list of vendors from the CLS2022.003 Catalog/Price List/Store Shelf bids opened and made effective on November 30, 2021 through December 31, 2022. We received 47 bids for CLS2022.003, of which were 36 awarded and 11 were rejected.

Vendor	Status	Vendor	Status
Agati, Inc.	Awarded	KV Flooring	Awarded
BG Uniforms	Awarded	Layne's ACE Hardware	Awarded
C & R Asphalt	Awarded	LD Products, Inc.	Awarded
Central Uniform & Scrubs	Rejected, did not meet bid specifications	Lectorum Publications, Inc.	Awarded
Champion Teamwear	Awarded	Leonard Brush & Chemical	Awarded
Conrad Floors, Inc.	Awarded	Lite the Nite Technologies	Awarded
Cooper Wholesale, Inc.	Rejected, did not meet bid specifications	Marco Products, Inc.	Awarded
Creative-image Technologies	Awarded	Marmic Fire & Safety	Awarded
DeMoulin Brothers & Company	Awarded	Medco	Awarded
Discount School Supply	Awarded	Midstates Recreation	Awarded
Edgenuity, Inc.	Awarded	Parlayne Outdoor Solutions	Awarded
Ekon-O-Pac	Rejected, did not meet bid specifications	Peake AV Solutions	Awarded
Encore Data Products, Inc.	Awarded	Proven Learning	Awarded
Galaxi of Berea	Rejected, did not meet bid specifications	R&R Herbst, LLC dba Destination Athlete	Awarded
General Heating & Air Conditioning, Inc.	Rejected, did not meet bid specifications	Retailers Supply	Awarded
Gofish Promotions, LLC	Rejected, did not meet bid specifications	Silco Fire & Security	Awarded
Green Giant Lighting, LLC	Awarded	Stertil-Koni Corporation	Awarded
Hurricane Creek Traditions	Awarded	Success By Design	Rejected, did not meet bid specifications
Imprint Blue	Rejected, did not meet bid specifications	Tri State Complete	Awarded
JourneyEd.com, Inc.	Rejected, did not meet bid specifications	Troxell Communications	Rejected, did not meet bid specifications
KDA	Awarded	Uncle Charlies meats, Inc.	Awarded
Kentucky School Service	Awarded	Unisign Corporation, Inc.	Rejected, did not meet bid specifications
Keurig Dr Pepper	Awarded	Waypoint Business Solutions, LLC	Awarded
		Wiseway Supply	Awarded

## 2.8. CONTRACTS

Recommend acknowledgement of the Executive Director's approval of the following contracts and agreements (contract period is for FY2021-2022 unless otherwise noted):

### GENERAL FUND

- 2.8.1. Commonwealth of Kentucky – Contract Modification for Vickie Grigson, Edu Recovery Leader - \$16,884.00
- 2.8.2. Embassy Suites Lexington – January 2022 Board Meeting
- 2.8.3. Hyatt Regency Lexington – March 2022 Board Meeting
- 2.8.4. REACH of Louisville, Inc. – School Climate Transformation Grant - \$65,000.00
- 2.8.5. KPC CLS Contract Agreements – See attached

### PROJECT CHARGE/ASPIRE

- 2.8.6. Various Cadre/National Activities Program Participants – up to \$3,700.00 upon completion
- 2.8.7. Heidi Boles – Professor for CHARGE Cadre Sessions - \$4,500.00
- 2.8.8. Jackie White Crosslin – Grants Associate - \$37,500.00
- 2.8.9. Debra Cullen – Curriculum development for Grants - \$9,000.00
- 2.8.10. Scott Muntz – ASPIRE technology services for Cadres - \$2,000.00
- 2.8.11. Brandon Riddle – CHARGE Project time and research - \$2,000.00
- 2.8.12. Jamie Saylor – Grant project web-based platforms - \$9,000.00
- 2.8.13. Jamie Saylor – ACHIEVE Graphics Design - \$1,000.00
- 2.8.14. Dawn Viles – CHARGE Project time and research - \$950.00

## 3. DISCUSSION ITEMS

### 3.1. 2021-2022 KEDC SUPERINTENDENT AND CERTIFIED SALARY SCHEDULES

The [2021-2022 KEDC Superintendent Salary Schedules](#) can be found at [this link](#) and [2021-2022 Certified Salary Schedules](#) can be found at [this link](#). Both will be emailed to you following Wednesday's meeting. These are provided exclusively to KEDC Board Members with data provided by the KY Department of Education.

### 3.2. STUDENT SCHOLARSHIP OPPORTUNITY

KEDC is excited to once again extend an opportunity for graduating seniors of our member districts to apply for our annual scholarship. We will award one \$2,500.00 scholarship for college (2 or 4 year), technical or vocational bound students that meet the criteria set forth in the [attached guidelines](#). It is an honor to be able to provide this opportunity for our deserving seniors! The deadline for submission is April 1, 2022.

### 3.3. SCHEDULE OF BOARD MEETINGS

**February 2022 – NO MEETING IN FEBRUARY**

**March 16-18, 2022** – Hyatt Regency, Lexington - In conjunction with KHSAA Boys' Bball Tourney

- Wednesday, March 16<sup>th</sup> – Board Meeting 3:30pm – 5:00pm
- Thursday, March 17<sup>th</sup> – Personnel Law Training with Tim Crawford – 9:00am-11:00am
- Friday, March 18<sup>th</sup> – Superintendent Networking Breakfast – 9:00am

\*\*KEDC has a block of rooms at the Hyatt Regency in Lexington. The [attached room reservation form](#) can be filled out and sent to Terri White ([terri.white@kedc.org](mailto:terri.white@kedc.org)) to reserve your reservation at the Hyatt. Rooms go quickly!

**April 20-21, 2022** – TBD

**3.4. 2021-2022 KEDC FINANCIAL AUDIT**

Attached here is a copy of the [2021-2022 KEDC Financial Audit](#) and the [2021 Governance Letter](#). Ms. Brenda Morgan, CPA, of Morgan & Associates, is presenting the audit as part of the KEDC Agenda. No recommendations or findings are noted.